ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT ONE LOCATIONS

Page 1 of 20 Pages

DATE: 9/29/2011

Date of Contract: October 1, 2011 thru March 31, 2012 Opening Date: 9/13/2011

Dist P.O Wy	cing Information: trict 1 Headquarters . Box 278 nne, Arkansas 72396 nne - (870) 238-8144		#3700 North I	kley Fertilizer, East Lincoln A Little Rock, AR rizzell- (800) 72 * Item 2 Bulk	Avenue 2 72113	Ka	endent Salt Co P.O. Box 36 napolis, KS 67 elson - (800) 47 Item 2 Bulk	mpany 454	24950 Cou North	Cargill, Inc. ntry Club Blvd Olmsted, OH Evcic - (800) 6	44070
	MINIMUM TRUCK LOAI	OS		23 Tons		49 Bags/ Pallet				22-25 Tons	
	LOCATIONS	COUNTY									
1-1	District Headquarters Hwy. 64 West, Wynne	Cross		100.00		132.00				90.30	
1-2	Area Headquarters Hwy. 284, Wynne	Cross		100.00		132.00				90.30	
1-3	Area Headquarters on North Frontage Rd. West Memphis	Crittenden		100.00		136.00				90.30	
1-4	Area Headquarters Hwy. 70, Lehi	Crittenden		100.00		136.00				90.30	
1-3	Area Headquarters Hwy. 79, Marianna	Lee		100.00		136.00				90.30	
1-6	Area Headquarters Hwy. 70, Brinkley	Monroe		100.00		132.00				90.30	
1-/	Area Headquarters Hwy. 49 (Walnut Corner)	Phillips		100.00		128.00				90.30	
	Area Headquarters Hwy. 70, Forrest City	St. Francis		100.00		136.00				90.30	
1-9	Area Headquarters Hwy. 64B, McCrory	Woodruff		100.00		130.00				90.30	

DENOTES LOW BIDDER MEETING SPECS.

AWARDED BY: Purchasing Committee

AWARDED TO: As Per Tabulation

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT ONE LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Page 2 of 20 Pages

Opening Date: 9/13/2011

	Date of contracti o	Tetra Technologies, Inc.			Scotwood Industries, Inc.					
Invoicing Information: District 1 Headquarters		The W	4955 I-45 Nort Voodlands, TX	h 77380	12980 N Overl	Metcalf Ave., S land Park, KS (uite 240 56213	Southwest Envirotech 10899 Deer Canyon Rd. JonesTown, TX 78645		
P.O. Box 278 Wynne, Arkansas 72396 Phone - (870) 238-8144		Norr	ma - (800) 327-		Aaron B	owers - (913) {	351-3500	Clay S	Spear-(800) 59	4-0837
				Calcium Chloride			Calcium Chloride			Calcium Chloride
		Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
		Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
	TRUCK LOADS			21.6 Tons			22.5 Tons	25Tons 50 Bags/ Pallet	25 Tons	
LOCATIO	NS COUNTY									
1-1 District Headquarters Hwy. 64 West, Wynne	Cross			300.00			449.00	285.00	152.00	
1-2 Area Headquarters Hwy. 284, Wynne	Cross			300.00			449.00	285.00	152.00	
Area Headquarters on North Frontage Rd. West Memphis	Crittenden			300.00			449.00	285.00	152.00	
1-4 Area Headquarters Hwy. 70, Lehi	Crittenden			300.00			449.00	285.00	152.00	
1-5 Area Headquarters Hwy. 79, Marianna	Lee			300.00			449.00	285.00	152.00	
1-6 Area Headquarters Hwy. 70, Brinkley	Monroe			300.00			449.00	285.00	152.00	
1-7 Area Headquarters Hwy. 49 (Walnut Corn	er) Phillips			300.00			449.00	285.00	152.00	
1-8 Area Headquarters Hwy. 70, Forrest City	St. Francis			300.00			449.00	285.00	152.00	
1-9 Area Headquarters Hwy. 64B, McCrory	Woodruff			300.00			449.00	285.00	152.00	
		BID	DING: TY	PE 1						

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT TWO LOCATIONS

Page 3 of 20 Pages

Date of Contract: October 1, 2011 thru March 31, 2012 Opening Date: 9/13/2011

Oakley Fertilizer, Inc. Independent Salt Company Cargill, Inc. Invoicing Information: #3700 E. Lincoln Ave. P.O. Box 36 24950 Country Club Blvd., Suite 450 District 2 Headquarters No. Little Rock, AR 72113 Kanapolis, KS 67454 North Olmsted, OH 44070 P.O. Box 6836 Tony Frizzell- (800) 723-0309 S.K. Olson - (800) 472-7258 Joshua Evcic - (800) 600-7258 Pine Bluff, Arkansas 71611 Phone - (870) 534-1612 Calcium Calcium Calcium Chloride Chloride Chloride Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Bag/ Bag/ Bag/ Palletized Bulk Palletized Bulk Palletized Bulk Ton Ton Ton MINIMUM TRUCK LOADS 23 Tons 22-25 Tons LOCATIONS COUNTY District Headquarters Jefferson Hwy. 65 South, Pine Bluff Area Headquarters Jefferson Hwy. 425, Pine Bluff 95.00 111.40

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT TWO LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Page 4 of 20 Pages Opening Date: 9/13/2011

Invoicing Information:			Tetra Technologies, Inc.								
Inve	aing Information:			a Technologies 4955 I-45 Nor			wood Industries Metcalf Ave., S			thwest Environ 9 Deer Canyon	
	trict 2 Headquarters			4955 1-45 Nor /oodlands, TX			vietcan Ave., S land Park, KS (esTown, TX 78	
	D. Box 6836			na - (800) 327-			sowers - (913) 8			pear-(800) 594	
	e Bluff, Arkansas 71611		l 11011	114 (000) 327	7017	7 Karon B	, owers (513) c	331 3300	City B	peur (600) 55-	1 0037
	one - (870) 534-1612										
					Calcium			Calcium			Calcium
					Chloride			Chloride			Chloride
			Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
			Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
	MINIMUM TRUCK LO	ADS			21.6 Tons			22.5 Tons	25Tons 50 Bags/	25 Tons	
									Pallet	10110	
	LOCATIONS	COUNTY									
2-1	District Headquarters Hwy. 65 South, Pine Bluff	Jefferson			300.00			449.00	278.00		
2-2	Area Headquarters Hwy. 425, Pine Bluff	Jefferson								146.00	
			BID	DING: TY	PE 1						
				-							

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT THREE LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Opening Date: 9/13/2011

Page 5 of 20 Pages

Oakley Fertilizer, Inc. Independent Salt Co Cargill, Inc. Invoicing Information: #3700 E. Lincoln Ave. P. O. Box 36 24950 Country Club Blvd., Suite 450 District 3 Headquarters No. Little Rock, AR 72113 Kanopolis, KS 67454 North Olmsted, OH 44070 P.O. Box 490 Tony Frizzell- (800) 723-0309 S. K. Olson- (800) 472-7258 Joshua Evcic - (800) 600-7258 Hope, Arkansas 71802 Phone - (870) 777-3457 Calcium Calcium Calcium Chloride Chloride Chloride Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Bag/ Bag/ Bag/ Palletized Bulk Palletized Bulk Palletized Bulk Ton Ton Ton 22 Tons MINIMUM TRUCK LOADS 49 Bags/ Pallet COUNTY LOCATIONS District Headquarters 3-1 Hempstead Hwy. 29, Hope 128.00 Area Headquarters 3-2 Hempstead 128.00 Hwy. 29 North, Hope Area Headquarters 3-3 Howard Hwy. 24, Nashville 124.00 Area Headquarters 3-4 Lafayette Hwy. 29, Lewisville 130.00 Area Headquarters 3-5 Little River Hwy. 71, Ashdown 124.00 Area Headquarters 3-6 Miller Hwy. 237, Texarkana 126.00 Area Headquarters 3-7 Nevada Hwy. 19, Prescott 128.00 Area Headquarters 3-8 Pike Hwy. 27, Murfreesboro 126.00 Area Headquarters 3-9 Sevier Hwy. 71, DeQueen 120.00

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT THREE LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012 Opening Date: 9/13/2011

Page 6 of 20 Pages

			T 1 1 1			<u> </u>	ie: 9/15/201			
I			a Technologies 4955 I-45 Nor			wood Industrie			thwest Enviro	
Invoicing Information:						Metcalf Ave., S			99 Deer Canyon	
District 3 Headquarters			Voodlands, TX			land Park, KS			esTown, TX 78	
P.O. Box 490		Norr	na - (800) 327-	./81/	Aaron B	owers - (913)	851-3500	Clay S	Spear-(800) 594	4-0837
Hope, Arkansas 71802										
Phone - (870) 777-3457				Calcium			Calcium			Calcium
							Calcium			
		T4 1	T4 2	Chloride Item 3	T4 1	T4 2	Item 3	T4 1	T4 2	Chloride
		Item 1	Item 2		Item 1	Item 2		Item 1	Item 2	Item 3
		Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
MINIMUM TRUCK LOADS				21.6 Tons			22 5 T	25Tons	25 Tons	
MINIMUM TRUCK LOADS				21.0 TORS			22.5 Tons	50 Bags/ Pallet	25 Tons	
LOCATIONS	COUNTY									
3-1 District Headquarters Hwy. 29, Hope	Hempstead			300.00			449.00	281.00		
3-2 Area Headquarters Hwy. 29 North, Hope	Hempstead			300.00			449.00	281.00		
3-3 Area Headquarters Hwy. 24, Nashville	Howard			300.00			449.00	281.00		
Area Headquarters				300.00			449.00	281.00		
Hwy. 29, Lewisville	Lafayette			300.00			449.00	281.00		
3-5 Area Headquarters Hwy. 71, Ashdown	Little River			300.00			449.00	281.00		
3-6 Area Headquarters Hwy. 237, Texarkana	Miller			300.00			449.00	281.00		
3-7 Area Headquarters Hwy. 19, Prescott	Nevada			300.00			449.00	281.00		
3-8 Area Headquarters Hwy. 27, Murfreesboro	Pike			300.00			449.00	281.00		
3-9 Area Headquarters Hwy. 71, DeQueen	Sevier			300.00			449.00	281.00		
11.1, 11, 25Queen				200.00			117.00	201.00		
		D.V.	DDIG 57	DE 1						
 	1	RID	DING: TY	PE I						

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT FOUR LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Page 7 of 20 Pages
Opening Date: 9/13/2011

	2400 01 00	miraci. Octo			,		Optiming Da				
				kley Fertilizer,		Inc	lependent Salt	Co.		Cargill, Inc.	
Invoicing In				00 E. Lincoln			P.O. Box 36			ntry Club Blvd	
District 4	Headquarters		No. L	ittle Rock, AR	72113	Kar	nopolis, KS 67	454	North	Olmsted, OH	44070
P.O. Box	1424		Tony F	rizzell- (800) 7	23-0309	S. K. C	olson - (800) 4	72-7258	Joshua	nua Evcic - (800) 600-7258	
Fort Smith	h, Arkansas 72902		ĺ	*							
	501) 646-5501										
(0	,				Calcium			Calcium			Calcium
					Chloride			Chloride			Chloride
			Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
				Item 2	Bag/	Tichi i	Item 2	Bag/	Item 1	Item 2	Bag/
			Palletized	Bulk	Ton	Palletized	Bulk	Ton	Palletized	Bulk	Ton
					1011	22 Tons		1011			1011
	MINIMUM PRINCIPLE OF DE			22 T						22 25 T	
	MINIMUM TRUCK LOADS			23 Tons		49 Bags/			ĺ	22-25 Tons	
.	LOCATIONS	COLINITY				Pallet	 				
	LOCATIONS	COUNTY									<u> </u>
4-1	District Headquarters	Sebastian				110.00					
	4019 Towson Ave., Fort Smith					110.00					
4-2	Sub Headquarters, I-540 Exit	Sebastian									
. 2	9, N.W. Infield, Fort Smith	Scoustian		100.00						87.23	
4-3	Area Headquarters	Sebastian									
4-3	Hwy. 10, Greenwood	Scoastian		100.00						87.23	
4.4	Area Headquarters	Conservational									
4-4	Hwy. 64, Alma	Crawford		100.00						87.23	
4.5	Area Headquarters	G 6 1									
4-5	10435 Dollard Rd., Mountainburg	Crawford		100.00						87.23	
	Area Headquarters										
4-6	Hwy. 23, Ozark	Franklin		100.00						87.23	
	Area Headquarters			100.00						07.23	
4-7	Hwy. 22, Paris	Logan		100.00						87.23	
	Area Headquarters	1		100.00						67.23	
4-8	Hwy. 71, Mena	Polk		100.00						87.23	
				100.00						87.23	
4-9	Area Headquarters	Scott		100.00						07.00	
	Hwy. 71B, Waldron			100.00						87.23	
4-10	Area Headquarters	Washington									
. 13	Hwy. 62, Lincoln	· · usington		102.00						87.23	
4-11	Area Headquarters	Washington									
4-11	Hwy. 112, Fayetteville	** asimigton		100.00						87.23	
4.12	Area Headquarters	Washington									
4-12	Hwy. 71, West Fork	Washington		100.00					ĺ	87.23	
4.10	Sub Headquarters, Hwy. 74,	337 1									
4-13	0.3 miles East of I-540, Winslow	Washington		100.00					ĺ	87.23	

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ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT FOUR LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Opening Date: 9/13/2011

Page 8 of 20 Pages

	Date	i Contract: O						Date: 9/13/2			
Dis P.C For	cing Information: strict 4 Headquarters). Box 1424 tt Smith, Arkansas 72902 one - (501) 646-5501		2 The W	a Technologies 4955 I-45 Nor Joodlands, TX na - (800) 327-	th 77380	12980 N Over	wood Industrie Metcalf Ave., S land Park, KS owers - (913) 8	uite 240 56213	1089 Jon	othwest Enviro 99 Deer Canyon esTown, TX 78 Spear-(800) 594	n Rd. 8645
	3.00 (301) 010 3301				Calcium Chloride			Calcium Chloride			Calcium Chloride
			Item 1 Palletized	Item 2 Bulk	Item 3 Bag/ Ton	Item 1 Palletized	Item 2 Bulk	Item 3 Bag/ Ton	Item 1 Palletized	Item 2 Bulk	Item 3 Bag/ Ton
	MINIMUM TRUCK LOAI				21.6 Tons			22.5 Tons	25Tons 50 Bags/ Pallet	25 Tons	Ton
	LOCATIONS	COUNTY									
4-1	District Headquarters 4019 Towson Ave., Fort Smith	Sebastian			300.00			449.00	279.00		
4-2	Area Headquarters Hwy. 10, Greenwood	Sebastian			300.00			449.00		148.00	
4-3	Area Headquarters Hwy. 64, Alma	Crawford			300.00			449.00		148.00	
4-4	Sub Headquarters, Hwy. 71 20 miles N of I-40, Mt. Gaylor	Crawford			300.00			449.00		148.00	
4-5	Area Headquarters 10435 Dollard Rd., Mountainburg	Crawford			300.00			449.00		148.00	
4-6	Area Headquarters Hwy. 23, Ozark	Franklin			300.00			449.00		148.00	
4-7	Area Headquarters Hwy. 22, Paris	Logan			300.00			449.00		148.00	
4-8	Area Headquarters Hwy. 71, Mena	Polk			300.00			449.00		148.00	
4-9	Area Headquarters Hwy. 71B, Waldron	Scott			300.00			449.00		148.00	
4-10	Area Headquarters Hwy. 62, Lincoln	Washington			300.00			449.00		148.00	
4-11	Area Headquarters Hwy. 112, Fayetteville	Washington			300.00			449.00		148.00	
4-12	Hwy. 71, West Fork	Washington			300.00			449.00		148.00	
4-13	Sub Headquarters, Hwy. 74, 0.3 miles East of I-540, Winslow	Washington			300.00			449.00		148.00	

DENOTES LOW BIDDER MEETING SPECS.

BIDDING: TYPE 1

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT FIVE LOCATIONS

Page 9 of 20 Pages

Date of Contract: October 1, 2011 thru March 31, 2012

Opening Date: 9/13/2011 Oakley Fertilizer, Inc. Independent Salt Co. Cargill, Inc. Invoicing Information: #3700 E. Lincoln Ave. P.O. Box 36 24950 Country Club Blvd., Suite 450 District 5 Headquarters Kanopolis, KS 67454 North Olmsted, OH 44070 No. Little Rock, AR 72113 P.O. Box 2376 Tony Frizzell- (800) 723-0309 S. K. Olson - (800) 472-7258 Joshua Evcic - (800) 600-7258 Batesville, Arkansas 72503 Phone - (870) 251-2374 Calcium Calcium Calcium Chloride Chloride Chloride Item 2 Item 1 Item 2 Item 3 Item 1 Item 3 Item 1 Item 2 Item 3 Bag/ Bag/ Bag/ Palletized Bulk Palletized Bulk Palletized Bulk Ton Ton Ton MINIMUM TRUCK LOADS 23 Tons 22-25 Tons LOCATIONS COUNTY District Headquarters Independence Hwy. 167, Batesville 100.00 109.04 Area Headquarters Cleburne Hwy. 110, Heber Springs 100.00 109.04 Area Headquarters Fulton Hwy. 9, Salem 100.00 109.04 Area Headquarters **Izard** Hwy. 69, Melbourne 100.00 109.04 Area Headquarters Jackson Hwy. 67, Newport 100.00 109.04 Area Headquarters Sharp Hwy. 62, Highland/Hardy 100.00 109.04 Area Headquarters Stone Hwy. 9, Mt. View 100.00 109.04 Area Headquarters White Hwy. 258, Bald Knob 100.00 109.04 Area Headquarters 5-9 White Hwy. 367, Searcy 100.00 109.04

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

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Did Not Bid This Contract

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT FIVE LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Opening Date: 9/13/2011

Page 10 of 20 Pages

Invoicing Information: District 5 Headquarters P.O. Box 2376 Batesville, Arkansas 72503 Phone - (870) 251-2374		2. The W	a Technologies 4955 I-45 Nor 7oodlands, TX na - (800) 327-	th 77380	12980 N Over	wood Industrie Metcalf Ave., S land Park, KS owers - (913)	Suite 240 66213 851-3500	1089 Jon	othwest Enviro 99 Deer Canyo esTown, TX 78 Spear-(800) 59	n Rd. 8645 4-0837
				Chloride			Calcium Chloride			Calcium Chloride
		Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
		Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
MINIMUM TRUCK LO	DADS			21.6 Tons			22.5 Tons		25 Tons	
LOCATIONS	COUNTY									
5-1 District Headquarters Hwy. 167, Batesville	Independence			300.00			449.00		150.00	
5-2 Area Headquarters Hwy. 110, Heber Springs	Cleburne								150.00	
5-3 Area Headquarters Hwy. 9, Salem	Fulton								150.00	
5-4 Area Headquarters Hwy. 69, Melbourne	Izard								150.00	
5-5 Area Headquarters Hwy. 67, Newport	Jackson								150.00	
5-6 Area Headquarters Hwy. 62, Highland/Hardy	Sharp								150.00	
5-7 Area Headquarters Hwy. 9, Mt. View	Stone								150.00	
5-8 Area Headquarters Hwy. 258, Bald Knob	White								150.00	
5-9 Area Headquarters Hwy. 367, Searcy	White								150.00	
		BID	DING: TY	PE 1						

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT SIX LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012 Opening Date: 9/13/2011

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Oakley Fertilizer, Inc. Independent Salt Co. Cargill, Inc. Invoicing Information: #3700 E. Lincoln Ave. P.O. Box 36 24950 Country Club Blvd., Suite 450 District 6 Headquarters Kanopolis, KS 67454 North Olmsted, OH 44070 No. Little Rock, AR 72113 P.O. Box 190296 Tony Frizzell- (800) 723-0309 S. K. Olson - (800) 472-7258 Joshua Evcic - (800) 600-7258 Little Rock, Arkansas 72219 Phone - (501) 569-2266 Calcium Calcium Calcium Chloride Chloride Chloride Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Bag/ Bag/ Bag/ Palletized Bulk Palletized Bulk Palletized Bulk Ton Ton Ton 22 Tons MINIMUM TRUCK LOADS 23 Tons 49 Bags/ 22-25 Tons Pallet LOCATIONS COUNTY District Headquarters 6-1 8900 Mabelvale Pike Pulaski Little Rock 100.00 128.00 107.76 Area Headquarters 6-2 Eureka Garden Road Pulaski North Little Rock 100.00 128.00 107.76 Area Headquarters Pulaski Dixon Rd., Little Rock 100.00 128.00 107.76 Area Headquarters Garland 100.00 126.00 Hwy. 70, Hot Springs 107.76 Area Headquarters Hot Spring Hwy. 270, Malvern 100.00 128.00 107.76 Area Headquarters Lonoke Hwy. 31, Lonoke 100.00 128.00 107.76 Area Headquarters 6-7 Prairie Hwy. 70, Hazen 100.00 130.00 107.76 Area Headquarters Saline Hwy. 67, Benton 100.00 128.00 107.76

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

^{**} Did Not Bid This Contract

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT SIX LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Page 12 of 20 Pages

Opening Date: 9/13/2011

Invoicing Information: District 6 Headquarters P.O. Box 190296 Little Rock, Arkansas 72219 Phone - (501) 569-2266		2. The W	a Technologie 4955 I-45 No: 7oodlands, TX na - (800) 327	rth 777380 -7817	12980 M Overl	wood Industrie Metcalf Ave., S land Park, KS owers - (913)	Suite 240 66213 851-3500	JonesTown, TX 78 00 Clay Spear-(800) 594		
				Calcium Chloride			Calcium Chloride			Calcium Chloride
		Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
		Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
MINIMUM TRUCK I				21.6 Tons			22.5 Tons	25Tons 50 Bags/ Pallet	25 tons	
LOCATIONS	COUNTY									
District Headquarters 6-1 8900 Mabelvale Pike Little Rock	Pulaski			300.00			449.00	278.00	150.00	
Area Headquarters 6-2 Eureka Garden Road North Little Rock	Pulaski			300.00			449.00	278.00	150.00	
6-3 Area Headquarters Dixon Rd., Little Rock	Pulaski			300.00			449.00	278.00	150.00	
6-4 Area Headquarters Hwy. 70, Hot Springs	Garland			300.00			449.00	278.00	150.00	
6-5 Area Headquarters Hwy. 270, Malvern	Hot Spring			300.00			449.00	278.00	150.00	
6-6 Area Headquarters Hwy. 31, Lonoke	Lonoke			300.00			449.00	278.00	150.00	
6-7 Area Headquarters Hwy. 70, Hazen	Prairie			300.00			449.00	278.00	150.00	
6-8 Area Headquarters Hwy. 67, Benton	Saline			300.00			449.00	278.00	150.00	
		BID	DING: TY	PE 1						

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

^{**} Did Not Bid This Contract

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT SEVEN LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012 Opening Date: 9/13/2011

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Dist P.O Can	cing Information: trict 7 Headquarters b. Box 897 nden, Arkansas 71711 one - (870) 836-6401		#37 No. Li	dey Fertilizer, 00 E. Lincoln . ittle Rock, AR izzell- (800) 7	Ave. 72113	Kaı	lependent Salt (P.O. Box 36 nopolis, KS 67 llson - (800) 47	454	North	Cargill, Inc. ntry Club Blvd Olmsted, OH 4 Evcic - (800) 66	44070
					Chloride			Chloride			Chloride
			Item 1 Palletized	Item 2 Bulk	Item 3 Bag/	Item 1 Palletized	Item 2 Bulk	Item 3 Bag/	Item 1 Palletized	Item 2 Bulk	Item 3 Bag/
	MINIMUM TRUCK LOAI			23 Tons	Ton	22 Tons 49 Bags/ Pallet		Ton		22-25 Tons	Ton
	LOCATIONS	COUNTY									
/-1	District Headquarters 2245 California Ave., Camden	Ouachita		100.00		132.00				110.28	
7-2	Area Headquarters Exit 73, Hwy. 51, W of I-30 3155 Hollywood Rd., Arkadelphia	Clark		100.00		136.00				110.28	
7-3	Area Headquarters Hwy. 167, Hampton	Calhoun				138.00					<u> </u>
	Area Headquarters Hwy. 79, Rison	Cleveland		100.00		136.00				110.28	
7-5	Area Headquarters 211 Taylor Hwy., Magnolia	Columbia				134.00					<u> </u>
	Area Headquarters Hwy. 8, Fordyce	Dallas				136.00					
7-7	Area Headquarters Hwy. 278, Camden	Ouachita				138.00					
	Area Headquarters Hwy. 167, El Dorado	Union				142.00					
7-9	Area Headquarters 388 Hwy. 278 W, Warren	Bradley				138.00					
											<u> </u>
											<u> </u>
	DENOTES LOW RIDDER MEET]

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT SEVEN LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Page 14 of 20 Pages Opening Date: 9/13/2011

Invoicing Information: District 7 Headquarters P.O. Box 897 Camden, Arkansas 71711 Phone - (870) 836-6401		Tetra Technologies, Inc. 24955 I-45 North The Woodlands, TX 77380 Norma - (800) 327-7817 Calcium Scotwood Industries, Inc. 12980 Metcalf Ave., Suite 240 Overland Park, KS 66213 Aaron Bowers - (913) 851-3500 Calcium				Suite 240 66213 851-3500	1089 Jone	tech n Rd. 8645 4-0837		
				Calcium			Calcium Chloride			Calcium Chloride
		Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
		Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
MINIMUM TRUCK LOA				21.6 Tons			22.5 Tons	25Tons 50 Bags/ Pallet	25 Tons	
LOCATIONS	COUNTY									
7-1 District Headquarters 2245 California Ave., Camden	Ouachita			300.00			449.00	278.00	150.00	
Area Headquarters 7-2 Exit 73, Hwy. 51, W of I-30 3155 Hollywood Rd., Arkadelphia	Clark			300.00			449.00	278.00	150.00	
7-3 Area Headquarters Hwy. 167, Hampton	Calhoun			300.00			449.00	278.00		
7-4 Area Headquarters Hwy. 79, Rison	Cleveland			300.00			449.00	278.00	150.00	
7-5 Area Headquarters 211 Taylor Hwy., Magnolia	Columbia			300.00			449.00	278.00		
7-6 Area Headquarters Hwy. 8, Fordyce	Dallas			300.00			449.00	278.00		
7-7 Area Headquarters Hwy. 278, Camden	Ouachita			300.00			449.00	278.00		
7-8 Area Headquarters Hwy. 167, El Dorado	Union			300.00			449.00	278.00		
7-9 Area Headquarters 388 Hwy. 278 W, Warren	Bradley			300.00			449.00	278.00		
		BID	DING: TY	PE 1						

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^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT EIGHT LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Opening Date: 9/13/2011

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Oakley Fertilizer, Inc. Independent Salt Co. Cargill, Inc. Invoicing Information: #3700 E. Lincoln Ave. P.O. Box 36 24950 Country Club Blvd., Suite 450 District 8 Headquarters Kanopolis, KS 67454 North Olmsted, OH 44070 No. Little Rock, AR 72113 P.O. Box 70 Tony Frizzell- (800) 723-0309 S.K. Olson - (800) 472-7258 Joshua Evcic - (800) 600-7258 Russellville, Arkansas 72811 Phone - (501) 968-2286 Calcium Calcium Calcium Chloride Chloride Chloride Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Bag/ Bag/ Bag/ Palletized Bulk Palletized Bulk Palletized Bulk Ton Ton Ton 22 Tons MINIMUM TRUCK LOADS 23 Tons 49 Bags/ 22-25 Tons Pallet LOCATIONS COUNTY District Headquarters Pope Hwy. 7 & I-40, Russellville 118.00 97.96 Area Headquarters Conway Hwy. 64 West, Morrilton 100.00 97.96 Area Headquarters Faulkner Hwy. 64 East, Conway 100.00 97.96 Area Headquarters Johnson Hwy. 64 West, Clarksville 100.00 97.96 Area Headquarters Montgomery Hwy. 270, Pencil Bluff 97.96 100.00 Area Headquarters Perry Hwy. 60, Perryville 100.00 97.96 Area Headquarters Van Buren Hwy. 95, Clinton 100.00 97.96 Area Headquarters Yell Hwv. 27. Danville 100.00 97.96

^{*}Supplier Has 10 Days To Deliver As Long As Roads Are Passable And Non-Hazardous.

^{*}Salt Color is clear or white or tan in color.

^{**} Did Not Bid This Contract

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT EIGHT LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Page 16 of 20 Pages Opening Date: 9/13/2011

Invoicing Information: District 8 Headquarters P.O. Box 70 Russellville, Arkansas 72811 Phone - (501) 968-2286		Tetra Technologies, Inc. 24955 I-45 North The Woodlands, TX 77380 Norma - (800) 327-7817 Calcium			Scotwood Industries, Inc. 12980 Metcalf Ave., Suite 240 Overland Park, KS 66213 Aaron Bowers - (913) 851-3500			Southwest Envirotech 10899 Deer Canyon Rd. JonesTown, TX 78645 Clay Spear-(800) 594-0837		
(000), 000 2200				Calcium			Calcium			Calcium
				Chloride			Chloride			Chloride
		Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
		Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
MINIMUM TRUCK I				21.6 Tons			22.5 Tons	25Tons 50 Bags/ Pallet	25 Tons	
LOCATIONS	COUNTY									
8-1 District Headquarters Hwy. 7 & I-40, Russellville	Pope			300.00			449.00	280.00	152.00	
8-2 Area Headquarters Hwy. 64 West, Morrilton	Conway								152.00	
8-3 Area Headquarters Hwy. 64 East, Conway	Faulkner								152.00	
8-4 Area Headquarters Hwy. 64 West, Clarksville	Johnson								152.00	
8-5 Area Headquarters Hwy. 270, Pencil Bluff	Montgomery								152.00	
8-6 Area Headquarters Hwy. 60, Perryville	Perry								152.00	
8-7 Area Headquarters Hwy. 95, Clinton	Van Buren								152.00	
8-8 Area Headquarters Hwy. 27, Danville	Yell								152.00	
		BID	DING: TY	PE 1						

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^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT NINE LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Opening Date: 9/13/2011

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Oakley Fertilizer, Inc. Independent Salt Co. Cargill, Inc. Invoicing Information: #3700 E. Lincoln Ave. P.O. Box 36 24950 Country Club Blvd., Suite 450 District 9 Headquarters Kanopolis, KS 67454 North Olmsted, OH 44070 No. Little Rock, AR 72113 P.O. Box 610 Tony Frizzell- (800) 723-0309 S. K. Olson - (800) 472-7258 Joshua Evcic - (800) 600-7258 Harrison, Arkansas 72602 Phone - (870) 743-2100 Calcium Calcium Calcium Chloride Chloride Chloride Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Bag/ Bag/ Bag/ Palletized Bulk Palletized Bulk Palletized Bulk Ton Ton Ton 22 Tons MINIMUM TRUCK LOADS 23 Tons 49 Bags/ 22-25 Tons Pallet LOCATIONS COUNTY District Headquarters Boone Hwy. 65, Harrison 100.00 118.00 90.32 Area Headquarters Boone Airport Rd., Harrison 100.00 118.00 90.32 Area Headquarters Baxter Hwy. 62 E., Mt. Home 100.00 120.00 90.32 Area Headquarters Benton Jct. Hwy. 62 & 72, Garfield 110.00 112.00 90.32 Area Headquarters Benton 112.00 90.32 Hwy. 59, Gentry 110.00 Area Headquarters Carroll Hwy. 62, Berryville 110.00 114.00 90.32 Area Headquarters Madison Hwy. 412, Huntsville 110.00 114.00 90.32 Area Headquarters Marion Hwv. 62. Yellville 100.00 120.00 90.32 Area Headquarters 9-9 Newton Hwy. 74, Jasper 118.00 90.32 100.00 Area Headquarters Searcy Hwy. 27, Marshall 100.00 120.00 90.32 Area Headquarters 9-11 I-540, Exit 83, SH 94 @ 110.00 116.00 90.32 Benton Champion Dr., Rogers

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^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT NINE LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

Opening Date: 9/13/2011

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Dis P.C Har	cing Information: trict 9 Headquarters b. Box 610 rrison, Arkansas 72602 one - (870) 743-2100		2. The W	Technologies 4955 I-45 Nor 7oodlands, TX na - (800) 327	th 77380 -7817	12980 N Over	wood Industrie Metcalf Ave., S land Park, KS owers - (913)	Suite 240 66213 851-3500	1089 Jone	nthwest Enviro 99 Deer Canyon esTown, TX 78 Spear-(800) 594	n Rd. 1645 1-0837
					Calcium Chloride			Calcium Chloride			Calcium Chloride
			Item 1	Item 2	Item 3	Item 1	Item 2	Item 3	Item 1	Item 2	Item 3
			Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton	Palletized	Bulk	Bag/ Ton
	MINIMUM TRUCK LOA				21.6 Tons			22.5 Tons	25Tons 50 Bags/ Pallet	25 Tons	
	LOCATIONS	COUNTY									
9-1	District Headquarters Hwy. 65, Harrison	Boone			300.00			449.00	280.00	152.00	
9-2	Area Headquarters Airport Rd., Harrison	Boone			300.00			449.00	280.00	152.00	
9-3	Area Headquarters Hwy. 62 E., Mt. Home	Baxter			300.00			449.00	280.00	152.00	
9-4	Area Headquarters Jct. Hwy. 62 & 72, Garfield	Benton			300.00			449.00	280.00	152.00	
9-5	Area Headquarters Hwy. 59, Gentry	Benton			300.00			449.00	280.00	152.00	
9-6	Area Headquarters Hwy. 62, Berryville	Carroll			300.00			449.00	280.00	152.00	
9-7	Area Headquarters Hwy. 412, Huntsville	Madison			300.00			449.00	280.00	152.00	
9-8	Area Headquarters Hwy. 62, Yellville	Marion			300.00			449.00	280.00	152.00	
9-9	Area Headquarters Hwy. 74, Jasper	Newton			300.00			449.00	280.00	152.00	
9-10	Hwy. 27, Marshall	Searcy			300.00			449.00	280.00	152.00	
9-11	Area Headquarters I-540, Exit 83, SH 94 @ Champion Dr., Rogers	Benton			300.00			449.00	280.00	152.00	
			BID	DING: TY	PE 1						

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^{*}Salt Color is clear or white or tan in color.

ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT TEN LOCATIONS

Date of Contract: October 1, 2011 thru March 31, 2012

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Invoicing Information: District 10 Headquarters P.O. Box 98 Paragould, Arkansas 72451 Phone - (870) 239-9511 MINIMUM TRUCK LOADS			Oakley Fertilizer, Inc. #3700 E. Lincoln Ave. No. Little Rock, AR 72113 Tony Frizzell- (800) 723-0309 * Calcium Chloride Item 1			Independent Salt Co. P.O. Box 36 Kanopolis, KS 67454 S. K. Olson - (800) 472-7258 Calcium Chloride Item 1 Item 2 Item 3 Pulls Bag/			Cargill, Inc. 24950 Country Club Blvd., Suite 450 North Olmsted, OH 44070 Joshua Evcic - (800) 600-7258 Calcium Chloride Item 1 Item 2 Item 3 Pulls Bag/		
			Palletized	Bulk 23 Tons	Ton	Palletized 22 Tons 49 Bags/ Pallet	Bulk	Ton	Palletized	Bulk 22-25 Tons	Ton
	LOCATIONS	COUNTY									
	District Headquarters Hwy. 412 W., Paragould	Greene				130.00					
10-2	Area Headquarters Monroe St., Paragould	Greene		100.00						83.45	
	Area Headquarters Hwy. 67, Corning	Clay		100.00						80.45	
10-4	Area Headquarters Hwy. 18 & 63, Jonesboro	Craighead		100.00						88.45	
10-5	Area Headquarters Hwy. 412, Walnut Ridge	Lawrence		100.00						84.45	
	Area Headquarters Hwy. 18, Blytheville	Mississippi		100.00						84.24	
10-7	Area Headquarters Hwy. 119, Osceola	Mississippi		100.00						88.45	
	Area Headquarters Hwy. 149, Marked Tree	Poinsett		100.00						90.45	
10-9	Area Headquarters Hwy. 115, Pocahontas	Randolph		100.00						83.44	

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ARKANSAS STATE HIGHWAY AND TRANSPORTATION DEPARTMENT TABULATION FOR SUPPLY CONTRACT NO. H-12-016A - SNOW AND ICE CONTROL MATERIALS DISTRICT TEN LOCATIONS

Page 20 of 20 Pages Date of Contract: October 1, 2011 thru March 31, 2012 **Opening Date: 9/13/2011** Tetra Technologies, Inc. Scotwood Industries, Inc. Southwest Envirotech Invoicing Information: 10899 Deer Canyon Rd. 24955 I-45 North 12980 Metcalf Ave., Suite 240 District 10 Headquarters The Woodlands, TX 77380 JonesTown, TX 78645 Overland Park, KS 66213 P.O. Box 98 Norma - (800) 327-7817 Aaron Bowers - (913) 851-3500 Clay Spear-(800) 594-0837 Paragould, Arkansas 72451 Phone - (870) 239-9511 Calcium Calcium Calcium Chloride Chloride Chloride Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Item 1 Item 2 Item 3 Bag/ Bag/ Bag/ Palletized Bulk Palletized Bulk Palletized Bulk Ton Ton Ton 25Tons MINIMUM TRUCK LOADS 21.6 Tons 22.5 Tons 50 Bags/ 25 Tons Pallet LOCATIONS COUNTY District Headquarters Greene Hwy. 412 W., Paragould 300.00 449.00 284.00 Area Headquarters Greene Monroe St., Paragould 156.00 Area Headquarters Clay Hwy. 67, Corning 156.00 Area Headquarters Craighead Hwy. 18 & 63, Jonesboro 156.00 Area Headquarters Lawrence Hwy. 412, Walnut Ridge 156.00 Area Headquarters Mississippi Hwy. 18, Blytheville 156.00 Area Headquarters Mississippi Hwy. 119, Osceola 156.00 Area Headquarters 10-8 Poinsett Hwy. 149, Marked Tree 156.00 Area Headquarters Randolph Hwy. 115, Pocahontas 156.00 **BIDDING: TYPE 1**