## PT 18-05 - Small Cutaway with Additional Seating and ADA Equipment

| Option Item  |   | A                  | В                            | С                       | D                     | E                  | F                                     | G                        | н  | I.                                | J                      | К  | L                                 | М     |       |                          |                                |
|--|---|--------------------|------------------------------|-------------------------|-----------------------|--------------------|---------------------------------------|--------------------------|--|-----------------------------------|------------------------|--|-----------------------------------|-------|-------|--------------------------|--------------------------------|
| Bidder   | Price Quote<br>Standard<br>Passenger<br>Configuration | Wheelchair<br>Lift | 1000lb<br>Wheelchair<br>Lift | Wheelchair<br>Restraint | Child Alert<br>System | Engine<br>Optional | Floor<br>Covering<br>Altro<br>Upgrade | Double Fold<br>Away Seat | Child<br>Restraint<br>System (Per<br>Seat) | Seat Belt<br>Extensions<br>(Each) | Mor/Ryde<br>Suspension | Plush Fabric<br>Upholstery<br>(Per Seat) | Vinyl<br>Upholstery<br>(Per Seat) |       |       | Reduction<br>Double Seat | Reduction<br>Service<br>Manual |
| 14 Passenger + Driver Configuration                          |   |                    |                              |                         |                       |                    |                                       |                          |  |                                   |                        |  |                                   |       |       |                          |                                |
| Summit Bus (REV Group)                                       | \$72,370  | \$5,936            | \$6,543                      | \$625                   | \$285                 | \$775              | \$700                                 | \$1,472                  | \$125                                      | \$55                              | \$1,074                | \$53                                     | \$33                              | \$448 | \$165 | \$390                    | \$25                           |
| Central States Bus Sales, Inc. (Starcraft)                   | \$47,544  | \$2,207            | \$2,861                      | \$345                   | \$160                 | \$250              | \$550                                 | \$1,250                  | \$105                                      | \$52                              | \$1,100                | \$50                                     | \$40                              | \$395 | \$250 | \$500                    | \$0                            |
| Master's Transportation of Arkansas Inc. (Coach & Equipment) | \$53,845  | \$3,252            | \$3,522                      | \$800                   | \$300                 | \$350              | \$0                                   | \$789                    | \$60                                       | \$22                              | \$849                  | \$45                                     | \$45                              | \$425 | \$260 | \$400                    | \$0                            |
| Master's Transportation of Arkansas Inc. (World Trans)       | \$51,326  | \$3,777            | \$4,095                      | \$634                   | \$287                 | \$350              | \$250                                 | \$978                    | \$65                                       | \$35                              | \$715                  | \$65                                     | \$65                              | \$343 | \$400 | \$550                    | \$200                          |

## Analysis based on ADA Build Unit Cost with 2 wheelchair positions.

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|---|----------|---------|---------|-------|-------|----|----------|---------|-----------------------|----------|
| 8 Passenger + Driver With WC Lift and 2 WC positions with most requested options. |          |         |         |       |       |    |          |         |                       |          |
| Summit Bus (REV Group)  | \$72,370 | \$5,936 | \$1,250 | \$285 | \$775 | \$ | (165) \$ | (780)   | \$79,671              | \$30,070 |
| Central States Bus Sales, Inc. (Starcraft)  | \$47,544 | \$2,207 | \$690   | \$160 | \$250 | \$ | (250) \$ | (1,000) | \$49,601              | \$0      |
| Master's Transportation of Arkansas Inc. (Coach & Equipment)                      | \$53,845 | \$3,252 | \$1,600 | \$300 | \$350 | \$ | (260) \$ | (800)   | \$58,287              | \$8,686  |
| Master's Transportation of Arkansas Inc. (World Trans)                            | \$51,326 | \$3,777 | \$1,268 | \$287 | \$350 | \$ | (400) \$ | (1,100) | \$55,508              | \$5,907  |

Central States Bus Sales, Inc. is Lowest Responsive/Responsible Bidder.

AWARDED BY: PURCHASING COMMITTEE DATE: 9/13/18

AWARDED TO: Central States Bus Sales, Inc. (9/24/18)

**RENEWED: JULY 1, 2019 THRU JUNE 30, 2020**